

CONTURSI FAMILY NEWSLETTER

QUARTERLY - SPRING 2022



Welcome to our family's Spring Newsletter!

As we reflect on and acknowledge the vast challenges in the global social, political, and economic landscape, we are also very excited for the spring season, which represents a time of growth.

Our family is proud to announce the growth and evolution of our core business in United States rare coins, where we are currently sharing access to our network in a mutually aligned structure.

We are also extremely grateful to Natalia Ostensen for taking the time to share her valuable insights and advice with our network in her interview with long-time friend, Michael Contursi.

Also featured this spring, we are thrilled to welcome family member Lexie Contursi to our team, provide a Napa Valley vintage report from renowned A&B vineyard manager Michael Wolf, and share a special Washingtonian treasure from our family's holdings.

As always, we invite you to share our newsletter with your friends and loved ones.

Cheers!

THE CONTURSI FAMILY

FAMILY OFFICE SPOTLIGHT: NATALIA OSTENSEN

Natalia is the Executive Vice President of Olen, which has built one of the largest real estate development portfolios in the United States. She was recently named “One of the Most Influential Individuals in Orange County” by the OC Business Journal. We invite you to enjoy this special interview with Natalia and long-time friend, Michael Contursi.

A FEW OF THE TOPICS THEY DISCUSS INCLUDE:

- Her family’s story of perseverance and hard work: fleeing the Soviet Union and building a multi-billion dollar real estate business
- Insight into joining a family business and working one’s way up from the ground floor
- How family tragedy led to honoring her brother’s legacy and giving back
- Hidden gems from world travels



[READ FULL INTERVIEW](#)

ARROW & BRANCH RARE COINS



We are currently sharing our half century of unparalleled success in the United States rare coin market with investors who are seeking ways to protect and grow their wealth with confidence and peace of mind in the current economic climate.

To learn more about this unique opportunity, contact Thomas Neptune at ten@slcontursi.com to setup an intro call.

FAMILY OFFICE ANNOUNCEMENT

WE ARE PLEASED TO WELCOME LEXIE CONTURSI TO OUR FAMILY OFFICE TEAM.



For over a decade, Lexie has been working in the entertainment industry as a professional dancer and actress, featured in many films, television shows, and commercials. The pinnacle of this experience was touring the world with Katy Perry during her Teenage Dreams era as one of her 4 backup dancers, as well as landing the role of commercial spokeswoman for Ford Motorcars.

Lexie will be involved in our family office and many facets of our operations in the rare coin, fine wine, and boutique family businesses. She brings her charisma and energy to our team as we look to build new relationships while continuing to embark on exciting opportunities to expand our businesses. Lexie will be a great resource to convey our family's values and goals!

ARROW & BRANCH HOME

This spring season at Arrow & Branch Home we are excited to share our latest curation of vintage and contemporary luxury handbags. Spanning from the late 1990s to early 2000s, these collector favorites are the perfect timeless classic for any occasion!

Call, email or pop in to see what's new.

Please save the date for our Boutique Sip & Shop on Saturday, April 30th, featuring our 2021 Rosé of Cabernet Franc and newest treasures!

If you would like to receive an invite or be included on the guest list, please reply to hello@arrowandbranch.com



NAPA VALLEY VINTAGE REPORT: WINTER 2021



Winter is a time of recovery and hope in the valley. We received much more than our normal amount of rainfall in the October/ November time frame, raising our hopes that the severe drought that we've been experiencing might come to an end. The rainfall was plenty to get our cover crops off to a great start, as we work to constantly improve the health of our soils. A dry December and January has us concerned, but there is still plenty of time for more beneficial storms to come through the valley. Pruning has begun, and we are seeing signs of the vines waking up, as sap flows from the fresh pruning cuts. As our climate changes, we really don't know what to expect from the coming spring and summer. We can only hope for a frost free spring, and a summer without any significant, damaging heat waves. Being in cooler parts of the valley, both Arrow&Branch vineyards are less vulnerable to very high temperatures than vineyards in the more northern parts of the valley. We have been on a vintage roller coaster for the past several years, and can only hope for a repeat of the great growing conditions that we had in 2021.

MIKE WOLF | ARROW&BRANCH VINEYARD MANAGER

TROPHY HIGHLIGHT: 1792 WASHINGTON GETZ PATTERN

CERTIFIED BY THE NUMISMATIC GUARANTEE CORPORATION AS MINT STATE 63 BROWN
WASHINGTONIAN SPECIMEN DESIGN BY PETER GETZ WAS PROPOSED TO BE THE FIRST COINAGE OF
THE UNITED STATES OF AMERICA



APPROXIMATE VALUE: \$197,500

This extremely important specimen was coined by Peter Getz of Lancaster, Pennsylvania between January 12 and March 27, 1792, to meet the statutory requirements of the never-passed Senate version of the Mint Act of 1792. The Senate version of the bill stated the coin should include in its design "An impression of representation of the head of the President of the United States for the time being, with

an inscription which shall express the initial of first letter of his Christian or first name and his surname at length, the succession of the presidency numerically, and the year of the coinage.” President George Washington strongly opposed the idea that presidents should be treated as kings and ultimately signed the House version of the bill which stated that American coins should depict “an impression emblematic of Liberty.”

Although this design was never used for official U.S. coinage, it represents the birth of the United States economic system and the legacy of our first president. As such, the 1792 Washington Getz Pattern is a highly coveted historical artifact. This coin that our family owns has a pedigree that can be traced to T Harrison Garrett (1883) and Johns Hopkins University, among others.



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