# CONTURSI FAMILY NEWSLETTER



MICHAEL, LAUREN, SEANNE, AND STEVE CONTURSI – THE DRAKE GIVES CHARITY EVENT

### Welcome to our family newsletter!

Although spring weather seemed to have skipped California this year, our family's business ventures and friendships continued to grow and blossom.

We are happy to report that Arrow&Branch Winery is on track and set to open its doors in Spring 2024.

We have also been developing new relationships and growing existing ones within our network, many of which we hope to last for generations.

One such relationship, with the Marriner family based in Laguna Beach, has existed for over 100 years and is featured in our Family Office Spotlight. Mike Marriner's family has a unique legacy built on adventure and entrepreneurship, which now focuses on water, energy, and food challenges that are of great concern.

As we constantly seek to add value to our network, we graciously extend a special

opportunity to access the exclusive United States rare coin market as a diversification tool to protect and grow wealth.

Last but not least, we are always looking to create that special, unique experience. Be sure to inquire about how we can bring Arrow&Branch wine to your city for an intimate event.

As always, we invite you to share our newsletter with your friends and loved ones.

Cheers!

The Contursi Family

## WINERY UPDATE



ARROW&BRANCH WINERY CONSTRUCTION- JUNE 2023

## About Us

Arrow&Branch Winery will be home to some of Napa Valley's finest wine brands, which will craft their premium wines in our new state-of-the-art facility. Upon opening we look forward to hosting our wine enthusiasts who will be able to taste some of the best wines in the world, all in one location.

#### Welcome to Our New Partners!

We are excited to announce that we have already welcomed over 20 investment partners into this venture. They bring a wealth of experience, great networks, and a passion for wine. We couldn't be more grateful to share this experience with such amazing families.

#### Construction

Following a period of heavy winter rains, winery construction is well under way! Currently, walls are being framed and beams are being set over the barrel rooms and fermentation area. Also of note, we have finished excavation for our wastewater treatment system, which will be buried underground. Overall, we are pleased to share that our construction team is moving forward efficiently and we are on schedule to open in early 2024.

# FAMILY OFFICE SPOTLIGHT: MIKE MARRINER

Mike Marriner is a social entrepreneur and impact investor who aims to solve some of our most complex water problems. The Marriners have known interviewer Thomas Neptune's family for over 100 years and Mike has known Steve Contursi for nearly 30 years.



MIKE MARRINER — TEACHING HIS GRANDSON TO SAIL TO CATALINA ISLAND

## A FEW OF THE TOPICS THEY DISCUSS INCLUDE:

- ★ Key approaches to inspire more family business enterprises
- ★ The greatest water challenges we face today
- ★ Regenerative farming and the water-energy-food nexus
- ★ Stewardship of rare coins, water assets, and the land for future generations to enjoy

## READ FULL INTERVIEW



The Arrow&Branch name comes from the Contursi family's multi-generational core business of successfully trading museum quality U.S. rare coins for over 48 years. We pay homage to our roots as the reverse artistic design of most U.S. coins since the birth of our nation depicts an eagle (strength and freedom) with an olive branch in one talon (peace) and arrows in the other (we will defend ourselves).

We have recently opened the doors to our world and are sharing access to participate in this specialized market alongside our family. We welcome you to join us as we invest in the top 0.33% museum quality U.S. rare coins that represent our national heritage. Together, we can take advantage of opportunities in this specialized market to protect and grow our wealth.

If you would like to discuss this exciting opportunity, please contact Michael Contursi below.

Contact

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# ARROW&BRANCH

NAPA VALLEY



Discover Napa From the Comfort of Your Own Home

We are delighted to invite you to Napa Valley to discover our single vineyard terroir driven wines, including our Beckstoffer Dr. Crane Cabernet Sauvignon which has ranked in the top 100 wines in the world and consistently scores 98-99 points from top wine critics such as Jeb Dunnuck and James Suckling. However, if you are unable to visit us and enjoy the charm and allure of Napa Valley, our esteemed Hospitality Director, Michael Ploetz, is pleased to offer his services in the comfort of your own home. With his extensive knowledge as a skilled sommelier, Michael can help you organize an unforgettable wine tasting, a stylish cocktail party, or an exquisite multi-course dinner perfectly paired with our exceptional wines. To start planning your next event, kindly reach out to Michael and he will be happy to assist you in creating a memorable and enjoyable experience.

#### Michael Ploetz- Director of Sales & Hospitality

Michael has an impressive background in hotel and restaurant management. His experience has led him to posts at the Four Seasons Hotel in both Chicago and Jackson Hole as well as the Peninsula Beverly Hills and Auberge Resorts. He is a valuable resource so please do not

# hesitate to connect with him. Michael can be reached by phone at 707-200-3640 or email michaelp@arrowandbranch.com Link to Michael's Bio

# Museum Highlight: 1915 Indian Head Half Eagle

CERTIFIED BY THE PROFESSIONAL COIN GRADING SERVICE AS PROOF 66+ WITH CAC CERTIFICATION DESIGNED BY A BOSTONIAN AMERICAN SCULPTOR — ONLY APPROXIMATELY 40 KNOWN TO EXIST TODAY



Designer Bela Lyon Pratt; weight 8.359 grams; composition .900 gold, .100 copper (Net weight .24187 oz. pure gold); diameter 21.6 mm; reeded edge; Philadelphia Mint.

President Theodore Roosevelt championed the redesign of our national coinage. He often complained about the lack of artistic quality of American coinage and often referred to the then-present designs as "atrocious hideousness." He did not feel those pieces properly represented the country's strength on the world stage.

Roosevelt was an admirer of ancient Greek coins, especially those of high-relief designs. He consulted with then Secretary of the Treasury, Leslie Mortier Shaw, to circumvent Congress and hire a famous sculptor, Augustus St. Gaudens, to design the beautiful coinage for America. Lucky for Roosevelt, five issues of U.S. coins could be changed legally

without permission from Congress: 1 cent, \$2.50 gold, \$5 gold, \$10 gold, and \$20 gold. Sculptor Augustus St. Gaudens got underway and created the new \$20 high relief, which is considered today to be one of the most beautiful coins ever made.

Although they were beautiful, the banks did not like the coins because they did not stack easily due to their high relief design which also made them scratch easily. Dr. William Sturgis Bigelow, one of the President's friends, was given an early specimen of the high relief double eagle and had a solution. He wrote to the President that he was working with a Boston sculptor, Bela Pratt, on an idea that would allow the coins to be struck in high relief (below the surface of the coin) which would solve both the stacking and the scratching problems suffered by the 1907 high relief double eagle coin.

As such, Bela Lyon Pratt was commissioned to design the \$5 Indian and \$2.5 Indian coins which are some of the most beautiful coins made for the United States utilizing a new creative sculpting process to create coinage.

This proof specimen was made by the U.S. Mint in Philadelphia for a collector during World War I. The example has survived to today in near perfect condition. Truly a piece of art that represents the American sentiment during that time period.

PRICE: \$175.000

