

CONTURSI FAMILY NEWSLETTER

QUARTERLY - SUMMER 2022



ARROW&BRANCH ESTATE VINEYARD | NAPA VALLEY

Welcome to our family's summer newsletter!

This summer we are especially aware of the symbolic growth and adventures that take place this time of year. Aside from the obvious connection to grape growing, we are very excited with our family's recent growth and new adventures in our businesses.

We are breaking ground this summer on our Arrow&Branch Winery in the Oak Knoll District AVA. Our state of the art custom crush facility and tasting room will be the new Arrow&Branch home and we will be offering co-ownership opportunities on a first come first serve basis later this summer.

A key member of our new winery team, Jennifer Williams, is the highlight and main feature of this newsletter. She

shares her unique story as well as valuable insights related to the wine experience from field to cellar to bottle to table.

Our family is also pleased to announce our new venture, Arrow&Branch Rare Coins, which is sharing access to over half a century of investment experience with a limited number of our friends and family.

Finally, we are embarking on a new adventure as we move our family office and business headquarters to Laguna Beach next month. If you are local or visiting, please reach out to our team so we can welcome you to our new home.

We are grateful for everyone in our network and wish you much growth and adventure as well this summer.

As always, we invite you to share our newsletter with your friends and loved ones.

Cheers!

The Contursi Family



PHOTO CREDIT: TIM CARL PHOTOGRAPHY

FAMILY OFFICE SPOTLIGHT: JENNIFER WILLIAMS

Since 2011, Jennifer has been the Winemaker at Arrow&Branch, producing some of the finest single vineyard wines in Napa Valley. Please enjoy this special interview with Lexie Contursi to learn more about Jennifer's winemaking philosophy and how she consistently puts "art in the bottle."

A FEW OF THE TOPICS THEY DISCUSS INCLUDE:

- ★ Early influences such as Rosemary Cakebread
- ★ Selecting iconic single vineyard sites
- ★ Arrow&Branch Winery's "custom crush" business model (est. harvest 2023)
- ★ Cabernet Sauvignon or Cabernet Franc?

READ FULL INTERVIEW



ANNOUNCEMENT: WE ARE SHARING ACCESS TO OVER HALF A CENTURY OF INVESTMENT EXPERIENCE

Our differentiated strategy is laser focused on deep value acquisitions targeting the top 0.33% of the total U.S. coin market.

Portfolio Fit

- ★ Streamlined access to non-correlated, high barrier market
- ★ Real assets with a low supply and high demand serve as a hedge against inflation
- ★ Strong track record of significantly outperforming public equities for several decades
- ★ Very low loss rate protects capital
- ★ Enhanced portfolio diversification

If you would like to learn more, please email coins@arrowandbranchrarecoins.com to schedule an introductory call.

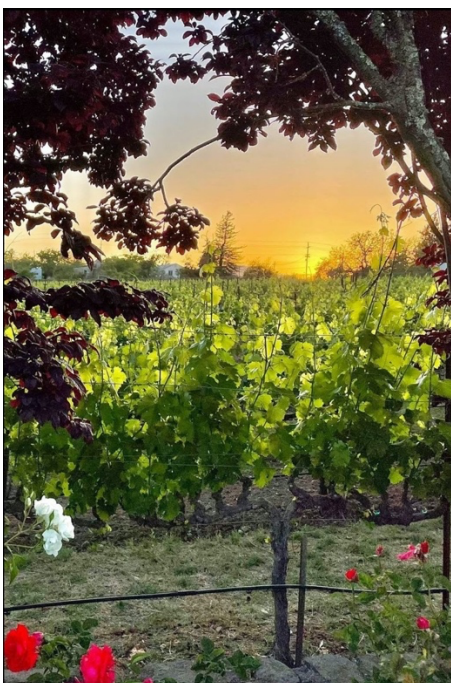
Steven Contursi- Managing Principal



Stay tuned for our Summer Sip&Shop featuring our Arrow&Branch 2021 Sauvignon Blanc and a Pop-Up with Les Archives Paris Vintage Designer Clothing - August 2022!

ARROW & BRANCH
NAPA VALLEY | LAGUNA BEACH

NAPA VALLEY VINTAGE REPORT: SPRING 2022



Spring is an exciting time as it signals the start of the growing season. Bud break began in early March, about a week earlier than last year. Shortly after, a frost event swept across Napa and many other wine growing regions across the state, affecting a significant percentage of vines throughout California. On a more positive note, one of the advantages to this spring has been several rain showers, coming every couple weeks, that have kept our hillsides green and reduced the immediate impacts of the persistent drought. The most quirky of these showers brought quarter-sized hail stones to the valley, accumulating like heavy snow on the sides of the roads and at the base of the vines. All the rain and hail and cold nights seem like a distant memory now, as summer heat sets in and the vines' energy moves toward ripening. We remain optimistic for a good harvest this fall.

TROPHY HIGHLIGHT:

1864 INDIAN BRONZE ONE CENT L ON RIBBON

CERTIFIED BY THE PROFESSIONAL COIN GRADING SERVICE AS PROOF 64+ CAMEO
ONLY 35 MADE BY THE UNITED STATES. SECOND HIGHEST GRADE EXAMPLE TO SURVIVE



APPROXIMATE VALUE: \$150,000

Struck during the American Civil War specifically for collectors, the 1864 L on Ribbon proof cent is the rarest of all the proof small cents. Approximately 20 examples are known today. The Indian Head cent design was first issued in 1859 and was continued until 1909 when it was replaced with the Lincoln Head cent. During the early 1860s, a plethora of Civil War tokens entered the market. These copper tokens were similar in weight and mimicked the Indian Head cents however they contained less metal value. As a result, the composition of the Indian Head cent was changed in 1864 from Copper-Nickel to Bronze and the thickness of the coin was reduced substantially. This specimen is the second highest graded example to exist, and is a coveted trophy for Indian Head cent collectors.



S.L. CONTURSI, INC.
LAGUNA BEACH | NAPA