

CONTURSI FAMILY NEWSLETTER

QUARTERLY - WINTER 2021



THE CONTURSI FAMILY
NAPA VALLEY 2021

Welcome to our family's Winter 2021 newsletter!

As we transition from autumn to winter, and the days grow shorter and colder, we move toward a time of great reflection— where we shed that which no longer serves us and focus more on what brings us joy.

Our family is especially grateful this time of year for our loved ones, our extended work family, our wonderful friends, and our loyal network. We realize that all of you have unique gifts that enhance our collective experience.

We would like to shine the spotlight below on one person in our network, Nishant Machado, who personifies our family's values of hard work, honesty, and the relentless pursuit of excellence.

Also included in this winter quarterly edition, we share updates on our new winery, Arrow&Branch wine, home store, and rare coins. We are also pleased to announce our family's latest entrepreneurial venture, Les Archives – Paris, by Nicolette Contursi.

As always, we invite you to share our newsletter with your friends and loved ones.

From our family to yours, we wish you a Merry Christmas as well as a healthy and prosperous 2022.

Cheers!

THE CONTURSI FAMILY

FAMILY OFFICE SPOTLIGHT: NISHANT MACHADO

The consummate entrepreneur, Nishant has accomplished immense success in the timeshare business, turnarounds/restructurings, and Cannabis investing. In this exciting interview with Arrow&Branch GM, Josh Kretchmer, you will have access to business insights from one of the fastest rising stars in our network, Nishant Machado.

A FEW OF THE TOPICS THEY DISCUSS INCLUDE:

- How growing up in Dubai sparked the entrepreneurial spirit
- The most challenging decisions as CEO of the parent companies of Macaroni Grill and Sullivan's Steakhouse
- Nishant's mantra based on honesty, trust, and commitment
- A passion for fine wine and appreciation for the Contursi vision for Arrow&Branch Winery
- Capitalizing on a small window of opportunity in cannabis industry investments

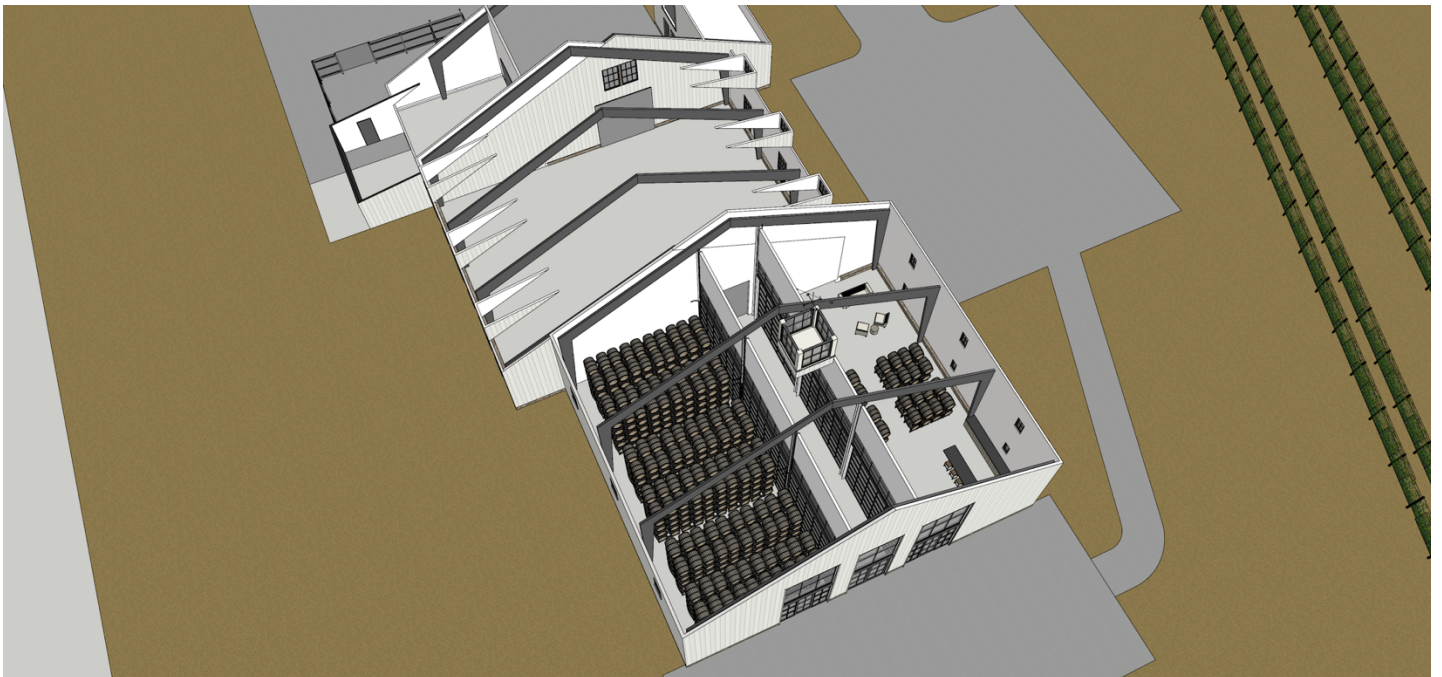


[READ FULL INTERVIEW](#)

ARROW&BRANCH WINERY UPDATE



After significant planning with our contractors, architects, and talented consultants, we are excited to announce that we will be breaking ground on Arrow&Branch Winery in early 2022. Located just two miles south of Yountville on the frontage road of Hwy 29, it will provide a state-of-the-art winemaking facility and the opportunity for our clients to enjoy Arrow&Branch along with other Napa Valley premiere wine brands. We appreciate all the inquiries from our network with regard to partnership opportunities to own a new world-class winery in the heart of Napa Valley. Reach out to Thomas Neptune at ten@slcontursi.com for more information on the project.



CONTURSI FAMILY SPOTLIGHT

This month, Nicolette Contursi launches [Les Archives Paris](http://www.lesarchivesparis.com), a digital platform presenting a collection of contemporary vintage fashion ranging from Gucci's coveted Tom Ford era to Yves Saint Laurent's creation of the ready-to-wear concept.

LEARN MORE ABOUT THIS EXCITING NEW VENTURE, INCLUDING:



- Nicolette's background includes a Master's degree from Parsons Paris and 5+ years living in Paris and working in the luxury fashion industry
- Her aim to slow down the trajectory of fashion over-consumption, fast-fashion, unethical production, and unsustainable practices
- Access to Les Archives' well-curated, rare vintage pieces that play a role in fashion history and are sure to withstand the test of time and trend

www.lesarchivesparis.com

@les____archives



READ MORE ABOUT LES ARCHIVES

HOLIDAY GIFTING WITH ARROW&BRANCH



It was our pleasure to assist all of you with your Holiday gift-giving needs with our exclusive holiday packages of luxury A&B wines. We hope our wines will enhance the holidays for you and your giftees.

ARROW&BRANCH HOME



Happy Holidays from Arrow&Branch Home!

We are excited to welcome you in as our very first Holiday Season has already begun here in the boutique! Please come say hello and check out our thoughtfully curated gifts. We have a lovely array of new glass ornaments and holiday accents that have just arrived from Estonia. Not only are these ornaments perfect for your tree they add a beautiful touch to your tabletop when used at each guests' place setting or as a festive favor.

On Sunday, December 12th we were thrilled to host our first Pop Up | Sip & Shop featuring newly released jewelry collections by Chat Noir, Chapter Six, and guest artisan vendors. We were particularly thrilled to have brought in pieces from T+C Goutal Fine Jewelry this Season.

During 2022, we will feature several local talents that curate timeless and innovative works of decor.

Be sure to sign up for our emails and follow us on Instagram to stay informed.

As always, feel free to call or direct message us if you have any questions or need help with a unique gift for your very special someone. We'll have you covered and are more than happy to ship your gifts as well.

Cheers,
Seanne Contursi
Proprietor

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NAPA VALLEY VINTAGE REPORT: FALL 2021



All in all, vintage 2021 has turned out to be an incredible one. Fall was picture perfect: seasonable, mild, and with very few heat spikes. This year's spring had been dry and in response, the vines were economical with the little water they had and shrunk the size of their berries. Without any nasty fall weather, the grapes ripened quickly and evenly. The harvest was early and the resulting wines are rich, juicy, and pure. This will be a vintage to remember!

JENNIFER WILLIAMS | ARROW&BRANCH WINEMAKER



FOR THE PERSON WHO HAS EVERYTHING...

AN AMERICAN ARTIFACT CONSIDERED
"THE MOST BEAUTIFUL COIN IN THE WORLD"
THAT ONLY 75 PEOPLE CAN OWN.

1907 ST. GAUDENS HIGH RELIEF \$20

CERTIFIED BY PCGS AS MINT STATE 66

DESIGNED BY THE FOREMOST AMERICAN SCULPTOR OF THE LATE 19TH CENTURY, AUGUSTUS ST. GAUDENS



PRICE: \$100,000

The High Relief Saint-Gaudens double eagle is one of those coins that appear on most numismatist's wish lists... The image of Liberty striding towards the viewer holding a torch and olive branch is one of the most familiar coin motifs and is recognizable by even those with the most casual interest in coins.

The MCMVII High Relief double eagle has long been celebrated as one of the most beautiful coin designs in all of American numismatics. The story of its creation and the partnership between president and sculptor adds to the appeal of the novel design. In 1905, President Teddy Roosevelt, arguably the president who took the most active and personal interest in our coinage designs, was sadly disappointed with the mediocre appearance of America's coinage designs of the era. The president had only recently taken an interest in ancient Greek coins, having just seen some on display, and he vocally lamented the fact that the coinage of his "bully pulpit" era was mainly plain and uninspired in comparison to those ancient works of numismatic art. Accordingly, Roosevelt contracted with his long time acquaintance, Augustus Saint-Gaudens, paying the sum of \$5,000 to him to redesign the entire U.S. coinage spectrum, from the small bronze cent all the way up the denominational ladder to the large gold double eagle. Saint-Gaudens, America's most admired sculptor, based the new design on his statue of Victory, part of the Sherman Victory Monument which stands proudly today in New York City's Central Park.

WRITE UP FROM STACKSBOWERS



"AN INVESTMENT IN KNOWLEDGE ALWAYS PAYS THE BEST INTEREST"
-BENJAMIN FRANKLIN

IF YOU WOULD LIKE TO LEARN MORE ABOUT ANY OF
OUR FAMILY'S PROJECTS, PLEASE EMAIL US AT
INFO@SLCONTURSI.COM.